



Marco Salgado

Partner

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Marco Salgado focuses on corporate and commercial law, mainly M&A, corporate governance and dispute resolution. Marco also serves as head of the Media, Sport and Entertainment practice in Chile.

Marco assists companies setting up their activities in the country. He has worked on both public and private M&A deals, advising Chilean and foreign companies. Marco has experience advising state-owned, public and private institutions on corporate governance matters. He is also active advising foreign and local clients in Media, Sport and Entertainment. He has acted as lead counsel in local and international commercial arbitration and judicial cases, appearing before local and foreign courts with proceedings executed both in Chile and abroad.

In addition to his work with the firm, Marco is a professor of Mergers and Acquisitions in the Chilean and international LL.M programs of Pontificia Universidad Católica de Chile (PUC) in Santiago de Chile, Chile and Ciudad de Guatemala, Guatemala. He has lectured on International Business Transactions at University of Miami School of Law. He is also a professor of Corporate Governance in the LL.M International Program of the PUC and at INIDEM Business Law School in Panamá City, Panamá and lectures on the topic for several postgraduate programs of the PUC.

Prior to working at DLA Piper (Chile), Marco gained experience working for several other firms in Chile and in Miami and in 2010 served as a Visiting Research Scholar at the University of Michigan School of Law. He is also a veteran of the Chilean Army, having served as a Legal Officer from 2003-2006.

- Corporate
- Mergers and Acquisitions

- Media, Sport and Entertainment

English Spanish

LANGUAGES SPOKEN

- English
- Spanish

Recognitions

- *Legal 500* (Corporate and M&A including Compliance 2018, Dispute Resolution 2018, Corporate and M&A 2019 - 2021 - 2022, Latin America: International Firms - Corporate and M&A 2019)
- *Best Lawyers* (Corporate and M&A Law 2020 – 2021 - 2022)
- *Latin Lawyer 250* (Litigation 2019 – 2020 - Highly Recommended 2021)
- Latin Lawyer National (Litigation 2019 - 2020)

Education

- Grotius Research Fellowship Recipient, University of Michigan 2010
- LL.M, Pontificia Universidad Católica de Chile 2006
- Licenciado en Ciencias Jurídicas y Sociales, Pontificia Universidad Católica de Chile 2003

Memberships

- Chilean Bar Association (Colegio de Abogados de Chile A.G.)
- Lead Faculty of the PUC
- Academic Mentor, Law Without Walls Program, University of Miami Law School