



Marco Salgado

Partner

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Marco Salgado has extensive experience of advising on mergers and acquisitions and other corporate matters. He acts for corporate investors and companies across various sectors, including consumer goods, infrastructure, and energy. He is the LatAm co-lead of the environmental, social and governance (ESG) practice and serves as head of the media, sport and entertainment practice in Chile.

Marco assists international companies setting up their activities in the country and on their corporate matters. He has experience advising state-owned, public and private institutions on corporate governance and has also acted as lead counsel in local and international commercial arbitration and judicial cases, appearing before local and foreign courts with proceedings executed both in Chile and abroad.

LANGUAGES SPOKEN

- English
- Spanish

- Corporate
- Mergers and Acquisitions
- Media, Sport and Entertainment
- Infrastructure, Construction and Transport
- Consumer Goods, Food and Retail

English Spanish

Recognitions

- *The Legal 500 Latin America*
 - 2022 - Recommended, Chile Corporate and M&A
 - 2017-21 - Recommended, Chile Corporate and M&A (including Compliance)
 - 2019 - Recommended, Latin America: International Firms Corporate and M&A
 - 2017-18 - Recommended, Chile Dispute Resolution
- *Best Lawyers* (Corporate and M&A Law 2020 – 2021 - 2022)
- *Latin Lawyer 250* (Litigation 2019 – 2020 - Highly Recommended 2021)

- Latin Lawyer National (Litigation 2019 - 2020)

Education

- Grotius Research Fellowship Recipient, University of Michigan 2010
- LL.M, Pontificia Universidad Católica de Chile 2006
- Licenciado en Ciencias Jurídicas y Sociales, Pontificia Universidad Católica de Chile 2003

Memberships

- Chilean Bar Association (Colegio de Abogados de Chile A.G.)
- Lead Faculty of the PUC
- Academic Mentor, Law Without Walls Program, University of Miami Law School

INSIGHTS

Publications

Using big data and AI to track ESG criteria: The LatAm experience

14 March 2022

Panorama

Today's investors need a comprehensive view of the potential material ESG issues facing their portfolio companies in order to meet regulatory requirements.

Events

Previous

Latin America International Arbitration Webinar Series 2020-2021

8 December 2020 | 12:00 - 1:00 CST

Latin America International Arbitration Webinar Series 2020-2021

Webinar

NEWS

DLA Piper advises Innergex in US\$686 million acquisition of Aela Generación S.A. and Aela Energía SpA

9 February 2022

DLA Piper represented Innergex Renewable Energy Inc. (TSX: INE) on its agreement to acquire Aela Generación S.A. and Aela Energía SpA, a 332-megawatt portfolio of three newly built operating wind assets in Chile, for a purchase price of US\$686 million.

DLA Piper receives 2021 LatAm Deal of the Year Award from *TTR* for representation of American Tower in its

US\$1.1 billion acquisition of Telxius' telecommunications tower business

28 January 2022

DLA Piper is pleased to announce that the firm received a 2021 LatAm Deal of the Year award from *Transactional Track Record (TTR)* in recognition of its representation of American Tower, a global REIT and leading independent owner, operator and developer of multitenant communications real estate, in its US\$1.1 billion acquisition of Telxius' telecommunications tower business.
