



**Vinny Sanchez**

**Partner**

**GLOBAL CO-CHAIR, TECHNOLOGY TRANSACTIONS AND STRATEGIC SOURCING**

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Vinny Sanchez is the Global Co-chair of DLA Piper's Technology Transactions and Strategic Sourcing practice and is highly recognized as a leading IT and outsourcing lawyer by *The Legal 500* and *Chambers*.

Vinny advises clients in complex technology, strategic sourcing/outsourcing and commercial transactions as well as with respect to governance, workouts and disputes relating to such transactions. His strategic sourcing/outsourcing experience involves the outsourcing of key business and technology operations, such as information technology (application development/management, infrastructure, etc.), human resources, facilities management, finance, accounting, supply chain management, research and development, networks/telecommunications, and other key operational functions. He represents clients in connection with large-scale global implementation and transformation projects, including the migration of key business processes to cloud-based services. He also represents clients on matters involving the development of strategic sourcing programs, technology acquisitions and divestitures, data center/co-location agreements, technology joint ventures, strategic alliances, collaborations, licensing and the distribution and commercialization of technology and data assets.

In the area of digital strategic asset management, Vinny advises clients in navigating the legal and operational risks associated with the digital transformation of the enterprise and the evolution of business models that leverage both technology and data as strategic assets to be optimized and potentially monetized. He works with clients through their digital journey, including navigating the phases of ideation/incubation, innovation and commercialization or operational integration. As a trusted digital advisor, he guides clients through (1) the risks associated with establishing new digitally-focused business models and platforms, (2) the adoption of new digital technologies such as artificial intelligence, machine learning, edge computing, cloud enablement and blockchain, (3) managing technology and data as core strategic assets, and (4) navigating the risks associated with complex ecosystems dependent upon digital technologies and data assets (e.g., business continuity and concentration risk).

In the area of workouts and dispute resolution, Vinny leverages his early experience as a litigator to work with clients to navigate audits with technology providers and to navigate and resolve disputes that arise during the normal course of a complex technology, outsourcing and commercial relationships.

- Corporate
- Regulatory and Government Affairs
- Intellectual Property and Technology
- Mergers and Acquisitions
- Projects, Energy and Infrastructure
- Cybersecurity
- Technology Transactions and Strategic Sourcing

- Life Sciences
- Energy and Natural Resources
- Media, Sport and Entertainment
- Healthcare
- Technology

## CREDENTIALS

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### Admissions

- California
- Illinois

### Recognitions

- *Chambers Global*
  - 2022 - Band 3, USA Outsourcing
  - 2013, 2016-21 - Band 3, USA Outsourcing
  - 2014-17 - Band 2, USA Outsourcing
- *Chambers USA*
  - 2021 - Band 2, Illinois Technology & Outsourcing
  - 2021 - Band 3, Nationwide Outsourcing
  - 2017-20, 2012 - Band 3, Nationwide Outsourcing
  - 2016-20 - Band 2, Illinois Technology & Outsourcing
  - 2012-15 - Band 1, Illinois Technology & Outsourcing
  - 2013-16 - Band 2, Nationwide Outsourcing
- *The Legal 500 United States*
  - 2021 - Leading Lawyer, Outsourcing
  - 2021 - Recommended, Technology: Transactions
  - 2015, 2017-18, 2020 - Recommended, Technology: Transactions
  - 2018-20 - Leading Lawyer, Outsourcing
  - 2020 - Recommended, Commercial Deals & Contracts
  - 2018 - Recommended, Cyber Law (including Data Privacy and Data Protection)
  - 2018 - Recommended, Data Privacy and Data Protection
  - 2016-17 - Recommended, Cyber Law
  - 2016-17 - Recommended, Technology: Outsourcing
  - 2017 - Recommended, Technology: Data Protection & Privacy
  - 2016 - Recommended, M&A Middle-Market (\$500M-999M)
  - 2015 - Recommended, Cyber Crime

In 2016, Vinny was named to the *National Law Journal*'s list of "Intellectual Property Trailblazers." The annual list recognizes legal professionals who have made significant contributions to the field of intellectual property through innovative practices, policies or technological advancements.

In 2004, the Law Bulletin Publishing Company, publisher of *Chicago Daily Law Bulletin* and *Chicago Lawyer* magazine, named Vinny one of "40 Illinois Attorneys under 40 to Watch." In 2008, the *Guide to the World's Leading Technology, Media & Telecommunications Lawyers* named Vinny among the preeminent IT practitioners in the world. He has been designated an Illinois Super Lawyer in research projects jointly conducted by *Law & Politics* and *Chicago* magazines.

### Education

- M.B.A., Northwestern University 2002
- J.D., University of Notre Dame 1994  
Editor in Chief, *Journal of Legislation*
- B.A., University of Notre Dame 1991

### Military Experience

- First Lieutenant, United States Marine Corps Reserve (1991 – 1995)

## INSIGHTS

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### Publications

#### What the Biden Cybersecurity Executive Order means for technology vendors and service providers in the federal ecosystem

June 2021

Steps technology vendors should consider as they prepare.

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#### Outsourcing: A Practical Guide, Second Edition

16 February 2021

We are proud to launch our latest publication, *Outsourcing: A Practical Guide, Second Edition*. This book is a fully updated edition of the key text on outsourcing, written by our market-leading Global Technology and Sourcing team.

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- Co-author, "COVID-19 Contract Issues Reach Beyond Force Majeure," *Law 360*, March 13, 2020
- Co-author "INSIGHT: Coronavirus Contract Considerations Beyond 'Act of God' Issues," *Bloomberg Law*, March 13, 2020

## NEWS

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#### DLA Piper advises CyrusOne in US\$670 million sale of four Houston data centers to DataBank Holdings

21 January 2022

DLA Piper represented CyrusOne, a premier global data center REIT, in its sale of four Houston-area data centers to Databank Holdings, a leading provider of enterprise-class colocation, interconnection and managed cloud services.

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## MEDIA MENTIONS

- "Tech Deal Department of the Year Finalist: DLA Piper," *Law.com*, November 2, 2019