



[Barbara A. Trachtenberg](#)

Partner

CO-VICE CHAIR, US REAL ESTATE PRACTICE

barbara.trachtenberg@dlapiper.com

Boston

New York

T: +1 617 406 6011

F: +1 617 406 6111

M: +1 617 320 8392

Barbara Trachtenberg is a trusted advisor to real estate investors, providing practical, business oriented solutions in all aspects of real estate transactions.

Barbara's clients include developers, institutional investors, REITs, pension funds and investment advisors who invest in diverse asset classes including office, multi-family, retail, industrial, self-storage and data centers, many of whom invest through joint venture transactions.

Her experience includes representing buyers and sellers of CBD office towers, hotels, office buildings, multifamily properties, mixed use projects and golf courses; representing institutional investors and developer partners in joint venture acquisition, development and financing transactions; representing borrowers and institutional lenders in primary, secondary and mezzanine lending for all asset types; and representing landlords and tenants in leasing transactions of office, retail, industrial and laboratory space.

- Real Estate
- Real Estate Finance
- Corporate
- Finance

- Real Estate

Examples of Barbara's experience include:

- Represent a \$7 billion pension-held REIT in joint ventures, acquisitions and financings of office, retail and data center properties in major money markets.
- Represented The Port Authority of New York and New Jersey in a joint venture for the ownership of One World Trade Center.
- Negotiated transactions on behalf of owners for the lease and operation of Observation Decks.
- Represented the sponsor in the formation of a US\$100 million joint venture for the acquisition of industrial properties.
- Led the DLA Piper team in the structuring of an initial public offering for an UPREIT.
- Represented the Borrower in a US\$287 million construction loan for the development of two office buildings.
- Represented Landlord in the negotiation of a 300,000 square foot office lease in downtown Boston.
- Negotiated office, industrial and retail leases on behalf of landlords in New York, California, Illinois and Massachusetts.

CREDENTIALS

Admissions

- Massachusetts
- New York

Recognitions

- *The Legal 500 United States*
2021 - Leading Lawyers, Real Estate
Clients say, "*Barbara Trachtenberg is highly sophisticated and strategic; she is able to hand anything you give her with ease. A great person to have in your court on competitive bid transactions.*"

2020 - Recommended, Real Estate
- *Chambers USA*
2021 - Band 3, Massachusetts Real Estate
Chambers comments, "Barbara Trachtenberg has a robust real estate practice advising real estate investors in connection with acquisitions, development, financings and joint ventures. She has additional expertise in leasing transactions." Clients say, "*Barbara is exceptionally smart; she brings a lot of sophistication to deals and has a very strong strategic mind.*" "*Barbara continues to impress; she is tireless and provides sophisticated counsel on a range of real estate topics. She is a trusted and go-to adviser.*"

2020 - Band 3, Massachusetts Real Estate
2012 - Band 3, Massachusetts Real Estate
- Recognized as a *GlobeSt. Real Estate* Forum's 2021 Women of Influence in the CRE Legal Counsel category.
- CREW Boston awarded Barbara with its 2021 Professional Service Award.
- Named to Massachusetts Lawyers Weekly list of 2016 Top Women of Law.
- In 2014, Bisnow named Barbara one of the most powerful women in Boston Real Estate.
- In 2010, she was named to CREW Network's "20 under 40" list.
- In 2007, Barbara was one of only four lawyers named by the *Boston Business Journal* to its "40 under 40" list, recognizing Greater Boston's next generation of business leaders and innovators.

Education

- J.D., Boston College Law School 1998
cum laude
Editor in Chief, *Boston College Uniform Commercial Code Reporter—Digest* Lyne, Woodworth & Evarts award for outstanding editorial work on publications
- B.A., Molloy College 1995
cum laude

Memberships

- Barbara is a member of Law360's 2021 Real Estate Editorial Board.
- Barbara is a Fellow in the American College of Real Estate Lawyers.
- Barbara is a past president of CREW Boston and was CREW Boston's chapter liaison for the 2009 CREW Convention, held in Boston.

Teaching Experience

Barbara teaches classes on retail leasing, loan documents, workouts and joint ventures at the MIT Center for Real Estate.

INSIGHTS

Publications

Terrorism insurance in America Whats next?

1 JUL 2014
PREA Quarterly

- Co-author, "Liquidated Damages in Purchase and Sale Agreements: Illinois and Massachusetts," *The Practical Real Estate Lawyer*, May 2020

NEWS

DLA Piper partner Barbara Trachtenberg named to *GlobeSt. Real Estate Forum's 2021 Women of Influence List*

4 August 2021
DLA Piper is pleased to announce that Barbara Trachtenberg has been named to *GlobeSt. Real Estate Forums 2021 Women of Influence list* recognizing commercial real estate female professionals.

DLA Piper partners and firm COO named to *Law360 2021 Editorial Advisory Boards*

10 May 2021
DLA Piper is pleased to announce that 11 of its lawyers, as well as firm COO Bob Bratt, have been named to *Law360s 2021 Editorial Advisory Boards*.

MEDIA MENTIONS

- "Women of Influence," *GlobeSt.*, July 28, 2021
- "DLA Piper Reports Most CRE Executives 'Bullish' for 2021," *Commercial Property Executive*, May 5, 2021
- Q&A with Barbara Trachtenberg: DLA Piper; Co-Vice Chair, US Real Estate Practice, DLA Piper Real Estate Summit, May 2021
- "DLA Piper, Orrick Steer Clutter's \$152M NYC Storage Buy," *Law360*, September 20, 2019
- "NYC real estate week in review," *Law360*, November 5, 2018
- In October 2009, the *Boston Business Journal* profiled Barbara and her career in a feature article, "NEWIRE'S Trachtenberg: A natural affinity for real estate."